



**Job Title:** Technical Sales Engineer

**Type:** Full Time (Mon-Fri 7:00am-5:00pm)

**Job Description:**

Martin Enclosures is seeking a Technical Sales Engineer to assist customers with Server Cabinet and Rack sales, along with rack power solutions. Martin Enclosures is a manufacturer of Rack mount Enclosures for the IT / Computer, Data Center, Telecommunications, and OEM Industrial markets. This is an ideal opportunity for an energetic, highly motivated, and well organized individual to interact with customers, assist with application issues, provide quotations and 3D Conceptual Drawings. Candidate will need to learn the product line and develop the knowledge base necessary to support customers over the phone and complete sales.

**Job Responsibilities:**

- Server Rack, Cabinet, Enclosure, and Power Solution Sales.
- Must be able to help customer design data center layout.
- Communicate with customers to be able to design solutions according to their needs.
- Design Cabinet, Rack, and Power Solutions for IT/Computer, Data Center, Telecommunications, and OEM applications.
- Provide customers with support and quotations.
- Assist in product development.
- Travel to customer locations around country.
- Attend Trade Shows.

**Job Requirements:**

- Must have Electrical Experience
- Must have Data Center Industry Experience.
- Excellent Communication Skills
- Highly Motivated
- Proven Sales and Customer Support
- Must have Engineering Experience
- Knowledge of 19" Rack Mount Equipment & Enclosures.
- Microsoft Office Tools and Internet Tools.
- Must be highly organized.
- Must be able to multi task.